



## GOODS MOVEMENT AND TRADE COMMITTEE Committee Members

### CED CHAIR

#### **John Garamendi, Lieutenant Governor**

Lieutenant Governor John Garamendi served in the State Assembly from 1974-1976 and in the State Senate from 1976-1990, including a term as Senate Majority Leader. He became California's first elected Insurance Commissioner, serving from 1991-1995, then was appointed by President Bill Clinton as the Deputy Secretary of the U.S. Department of the Interior from 1995-1998. He returned to the California Department of Insurance in 2003, after his reelection as Insurance Commissioner. Lt. Governor Garamendi was elected as Lieutenant Governor in November 2006.

### COMMITTEE CHAIR

#### **Omar Benjamin, Executive Director, Port of Oakland**

Mr. Benjamin has served as executive director for the Port of Oakland since February 2007. He previously was deputy executive director and director of commercial real estate for the Port of Oakland from 1997 to 2007. Prior to that, Mr. Benjamin served as chief operating officer for the real estate development company Al Anwa USA from 1995 to 1996. He is a member of the Oakland Economic Development Corporation.

### MEMBERS

#### **Bill Barkett, President, CEO, Merjan Financial Corp**

William J. Barkett, Director William Barkett serves as President and Chief Executive Officer of Merjan Financial Corporation, an investment company, located in San Diego. The primary focus of Merjan Financial is energy and real estate acquisition, development and management. Since 1983, Mr. Barkett has engaged in substantial commercial, residential and agricultural projects, including partnerships with both domestic and international equity investors. Merjan Financial is currently in agreement with the State of California to build, operate and supply the State of California with Natural Gas Power from Mexico. Mr. Barkett earned his BA in Economics from USC, and his JD from Pepperdine University.

#### **John Bowe, President, APL (American President Lines), Oakland**

Mr. Bowe joined APL in 1987 and has more than 30 years' experience in the shipping industry in a wide variety of positions including regional management, operations and network roles. Prior to being appointed President, Americas in 2004, Mr Bowe was Vice-President and Managing Director for APL in Hong Kong and South China. He has also served as Vice President, Liner Planning, Vice President, Worldwide Logistics and Managing Director, West Asia with APL. On June 1, 2004 Mr. Bowe was named President - Americas, based in Oakland. In this position, he is responsible for APL and APL Logistics business in North America, Mexico,

and Central and South America. Mr. Bowe currently serves on the Board of the Pacific Maritime Association, the Intermodal Transportation Institute at the University of Denver, and the Oakland Museum. He is also an Executive Committee Member of the National Academy of Sciences' Transportation Research Board in Washington, D.C. Mr. Bowe holds a BA degree in mathematics from Hamilton College in Clinton, NY.

**Steve Callaway, Senior Vice President and Director of Customer Development, (S.F.)**

AMB customers are leaders in air and ocean cargo, freight forwarding, third-party logistics, retail and consumer products. Their success depends on expediting the delivery of goods to market. That's why AMB's facilities are in locations vital to global trade and the supply chain—near key international airports, seaports, highway systems and in supply-constrained submarkets of major metropolitan areas.. His responsibilities include developing, managing and executing AMB's relationships with multi-site customers across the United States. Previously, Mr. Callaway, formerly a principal with both AMB Corporate Real Estate Advisors and Colliers Damner Pike, served in as a representative and consultant for major corporate space users on complex lease transactions, acquisition and disposition strategies, and strategic facilities planning. Prior to his real estate career, he was a consultant at Arthur Andersen (now Andersen Consulting). Mr. Callaway holds a BS in business administration from the University of California at Berkeley. He is a licensed real estate broker in the state of California and a member of the Industrial Development Research Council (IDRC) and Council of Logistics Management (CLM).

**Jose Duenas, President and CEO, Bay Area World Trade Center and East Bay Center for International Trade Development at Peralta College**

Mr. Duenas manages international trade functions for the eastern region of the San Francisco Bay Area. BAWTC provides the following services: export training, international marketing support, and trade leads. He assists the Port of Oakland, the cities of Berkeley, Oakland, Pittsburg, and San Francisco and other Bay Area cities in the promotion of international trade activity, handling both import and export functions. After 12 years of operations under the leadership of Mr. Duenas, BAWTC has assisted East/North Bay companies consummate over 604 international sales valued at over 125 million dollars and led 17 trade missions overseas. The Center for International Trade Development and the California Mexico Trade Assistance Center are hosted by the Peralta Community College District, Oakland, and provides services throughout eastern San Francisco Bay region. The goal of the centers is to advance California's economic growth and global competitiveness through technical assistance, trade development activities, and access to international markets. Prior to accepting the directorship of BAWTC, Jose was a senior manager for the Port of Oakland, the fourth largest Port in North America.

**William Fong, Exec. Vice President, Northern California and Head of Commercial Lending, East West Bank**

William H. Fong serves as Executive Vice President and Head of the Bank's Northern California Commercial Lending division. Mr. Fong joined East West in April 2006 from United Commercial Bank where he was the Head of Commercial Banking. Prior to this, Mr. Fong spent 23 years with the BNP Paribas/Bank of the West group. His responsibilities as an Executive Vice President with Bank of the West included the oversight of the Pacific Rim Division's Corporate Banking department as well as the strategic planning and development of the division's branch network in Portland, California, Nevada, and representative offices in Taiwan and Shanghai. Before transferring to Bank of the West, Mr. Fong spent 20 years with BNP Paribas as Director of the Asia Desk.

**Ms. Geraldine Knatz, Executive Director, Port of Los Angeles**

Geraldine Knatz, Ph.D. As executive director of the Port of Los Angeles, Geraldine Knatz, Ph.D. oversees the daily operations and internal management of the nation's number one container port. After an exhaustive national search, Los Angeles Mayor Antonio Villaraigosa

nominated Dr. Knatz for the position in late 2005. Moving the Port of Los Angeles forward with an agenda that focuses on responsible Port growth and environmental leadership is an aggressive goal that Dr. Knatz has tackled from day one. Reducing port emissions, eliminating health risks and expanding capital development programs to accommodate the Port's future growth as a premiere Pacific gateway and national economic engine are top priorities at the Port under the leadership of Dr. Knatz. A proud alumna of the University of Southern California, where she presently teaches in the Civil Engineering School, Dr. Knatz earned two degrees from USC: a doctorate in biological science and a Master of Science in environmental engineering. She also holds an undergraduate degree in zoology from Rutgers University.

#### **Alan McCorkle, Senior VP, APM Terminals**

Alan joined the Maersk Inc. group of companies in 1990 in New Jersey and has held a number of positions of increasing responsibility in managing the company's operations at each of its West Coast terminals. He was responsible for the development of the Pier 400 facility in Los Angeles, California and became its Managing Director when the facility opened in 2002. Subsequently, Alan assumed the role of General Manager, APM Terminals (Jamaica) Ltd., where he was responsible for the management of all port operations in Jamaica and served in that capacity until his current appointment. Alan McCorkle was named Senior Vice President of APM Terminals Pacific, Ltd. in 2004 and reports to the President of APM Terminals NA, Inc., the largest terminal operator in the United States. In this capacity, Alan is responsible for all APM Terminals activity on the U.S. West Coast as well as serving as the group's labor relations manager. Alan holds a B.S. in Business Management from Clemson University and is a graduate of the Executive Development Program at Cornell University.

#### **Scott Moore, Vice President of Public Affairs – West**

A native of rural Nebraska, with a BA in Political Science, Scott Moore is a 1983 Graduate of the University of Nebraska-Lincoln. After being elected as a member of Nebraska's Unicameral Legislature in 1986, Scott served for eight years as a State Senator from the 24<sup>th</sup> Legislative district. In 1994, Scott was Elected Statewide as Nebraska's Secretary of State and was re-elected in 1998. In 2000, Scott exited Nebraska State Government when he joined Union Pacific Railroad as Director-Government Affairs. In this capacity he oversaw the State and Local Government Affairs efforts of the Railroad in the Western 13 states of Union Pacific's 23 state system. Union Pacific named Scott to the position of Assistant Vice President & General Manager-Public Partnerships in April 2004. In August 2007, Scott was named Vice President, Public Affairs-West. Based out of the Regional Headquarters in Roseville, California, Scott has responsibility for all community relations, state government relations, public relations, public partnerships, port affairs, and philanthropic programs across Union Pacific's nine state Western Region.

#### **Mr. Joseph Radisich, International VP, ILWU**

Joseph Radisich joined the ILWU in 1985 and has served as a delegate to several caucuses and conventions and on his Local's executive board and political action committee. Radisich has also served as Longshore Local 13 Vice President (2001-2002) and as its Business Agent (1995-1996). Radisich sits as Local 13's executive board representative on the Los Angeles County Federation of Labor and is a Vice President of the Federation. Radisich was one of several members who played key roles in the creation of Local 13's political action committee (PAC). In 2003, he was elected as President of the Southern California District Council, one of four ILWU regional councils empowered to bring together locals to coordinate political and organizing work. In 2005, Radisich led a delegation of District Council members to Sacramento for lobbying on infrastructure and other port issues. In September 2006, Joseph R. Radisich was elected as International Vice President, Mainland, of the ILWU. Radisich graduated from the University of California, Los Angeles in 1991 with a degree in history.

**Chuck Mack, Teamsters, Western Region VP**

Chuck Mack is Principal Officer of Teamsters Local 70 in Oakland. Local 70 has 4,000 members throughout Alameda County who work primarily in trucking. Mack also is President of the 55,000 member Teamsters Joint Council 7. In addition, Chuck was elected as International Vice President on the Hoffa slate in 1998. He still serves in that capacity and is also the Director of the IBT's Port Division.